# Solutions and applications 2025

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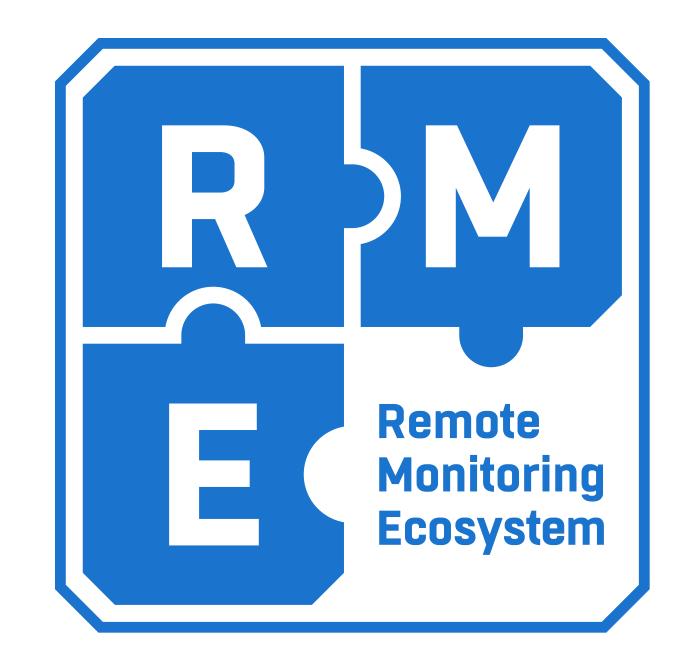


# HW group products & services

22 years of experience with remote monitoring

- Solutions for projects of any size and complexity
- We can do all types of data collection:
  - Public or private cloud
  - 3<sup>rd</sup> party SW or cloud
  - Direct connection to devices
- Easy setup and installation, remote maintenance
- Set and forget devices, stable and proven technology
- Standard 2 year warranty and full technical support







### Standalone monitoring solutions





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# Designing a project

There are many ways to design a monitoring project based on HW group products

- We usually start with:
  - What is the available connectivity?
  - What is the topology of measurement points?
  - What sensors and ranges do we need?
  - How are the sensors and devices mounted?
  - What alarming is required?
  - How the data needs to be visualized?
- Some typical solution examples follow.





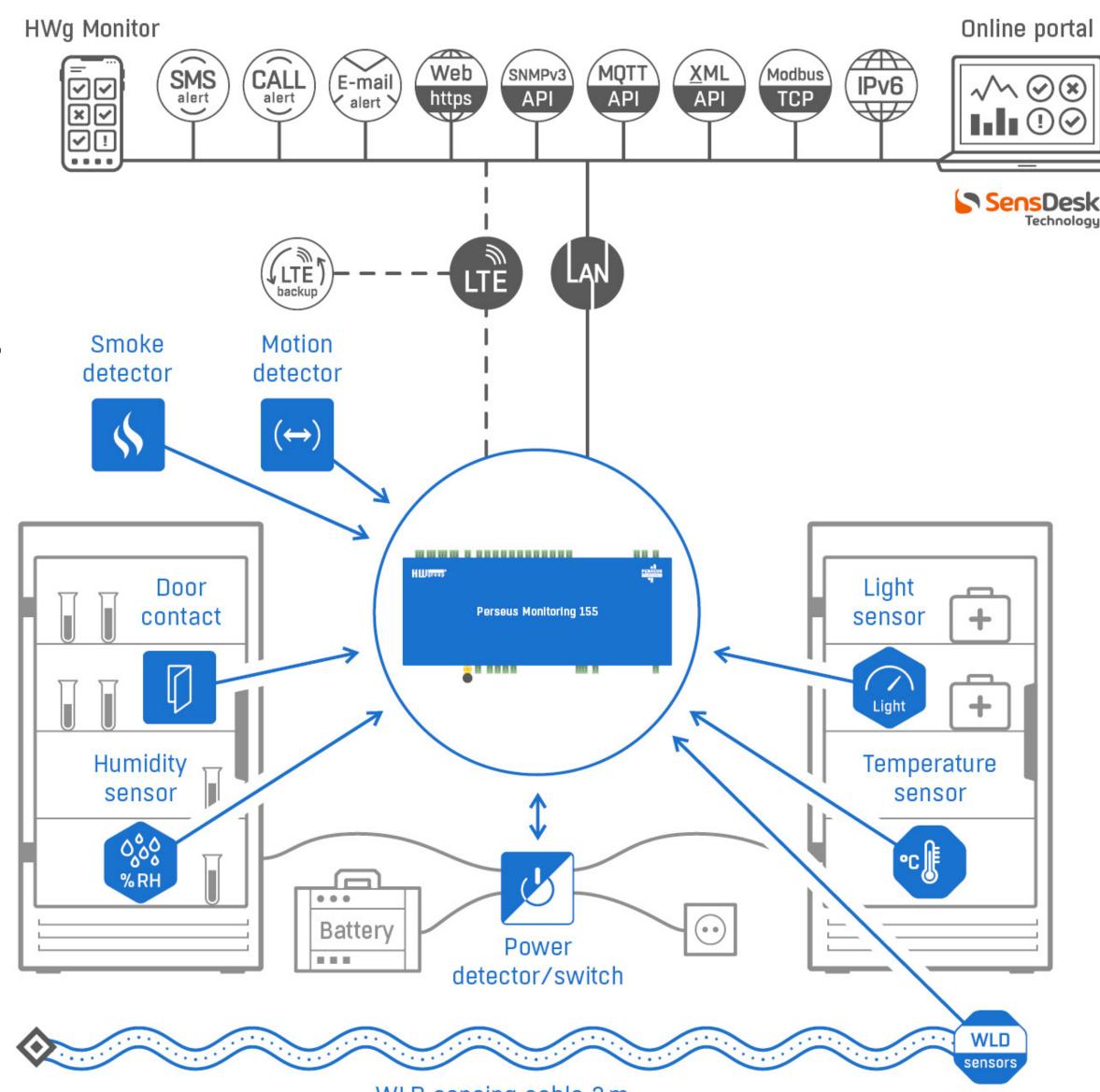




# Medical & healthcare

- Alarm in case of temperature increase
- Logging of temperature and humidity, many other functions
- One-off purchase only, no hidden fees/recurring costs
- Easily add more sensors, such as door contacts and smoke detectors
- Certification options
- Email or SMS notifications to power failures
- LTE backup connectivity to Portal





WLD sensing cable 2 m

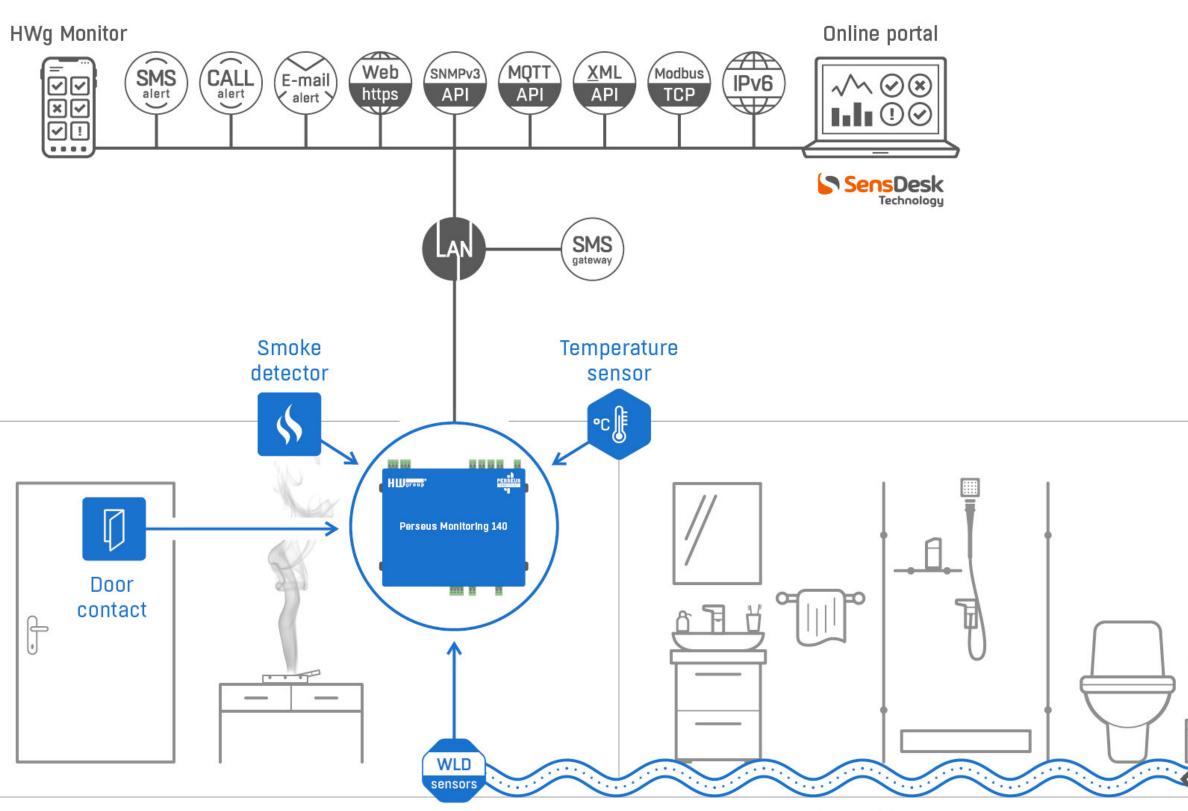




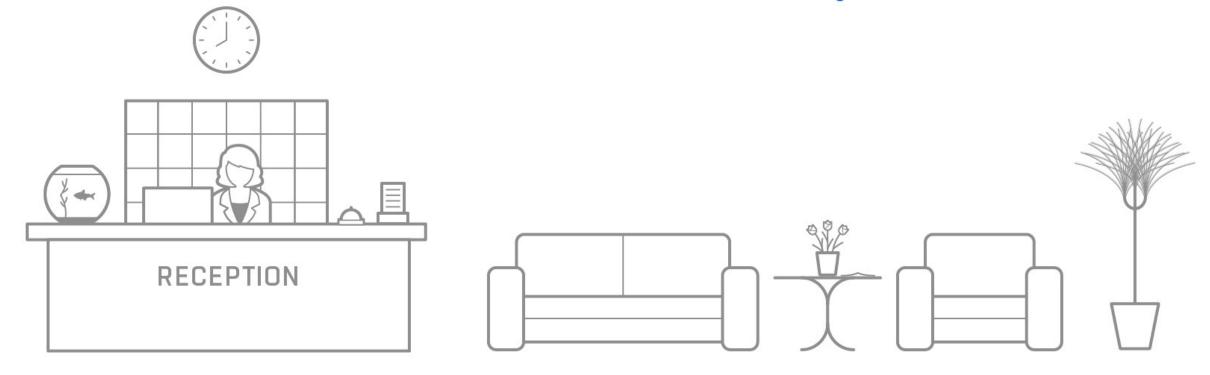
## Hotels & residential

- Multiple alarm types text message (SMS), email, dialing a number, horn
- Logging of temperature and humidity, many other functions
- One-off purchase only, no hidden fees / recurring costs
- Certification options





WLD sensing cable 2 m

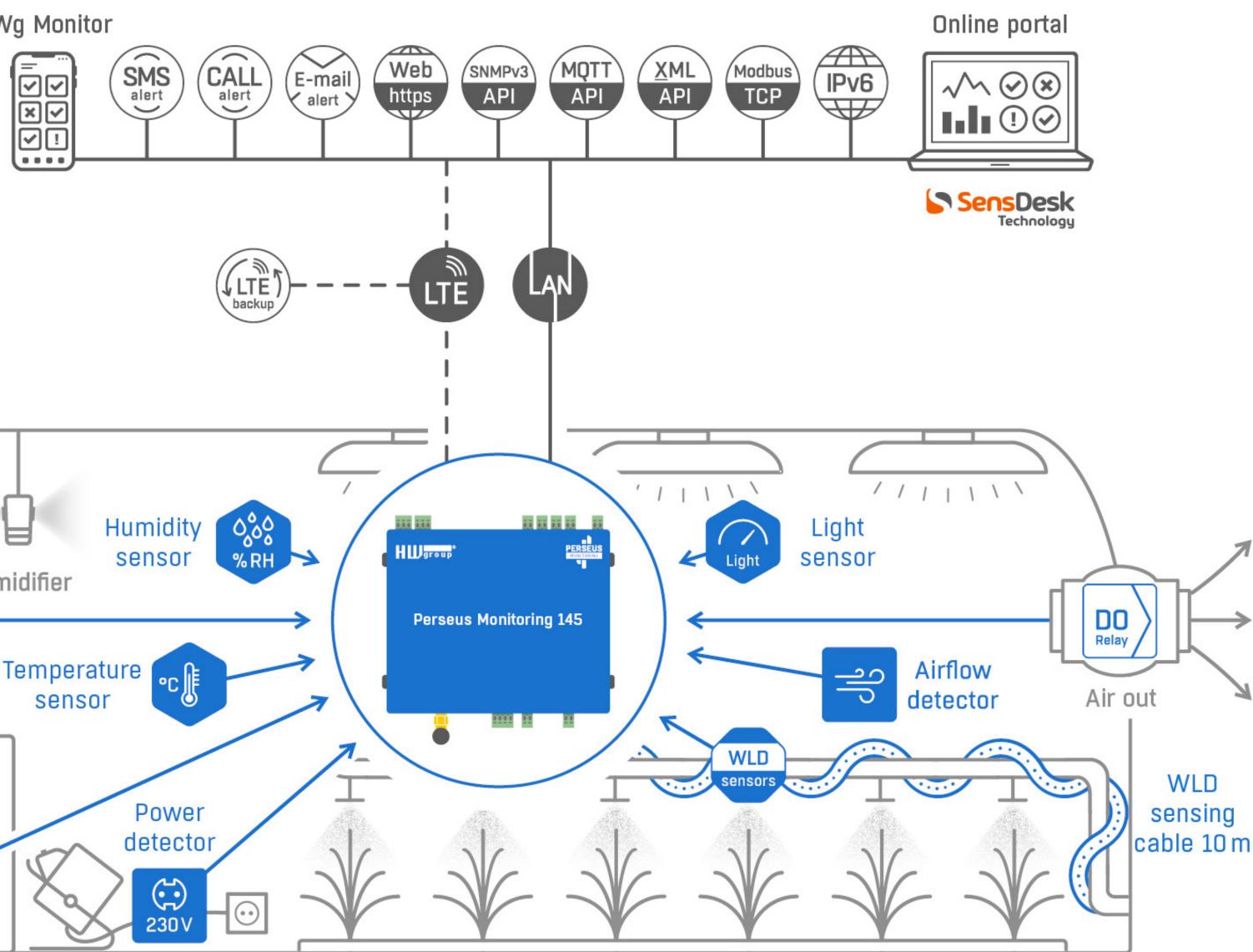


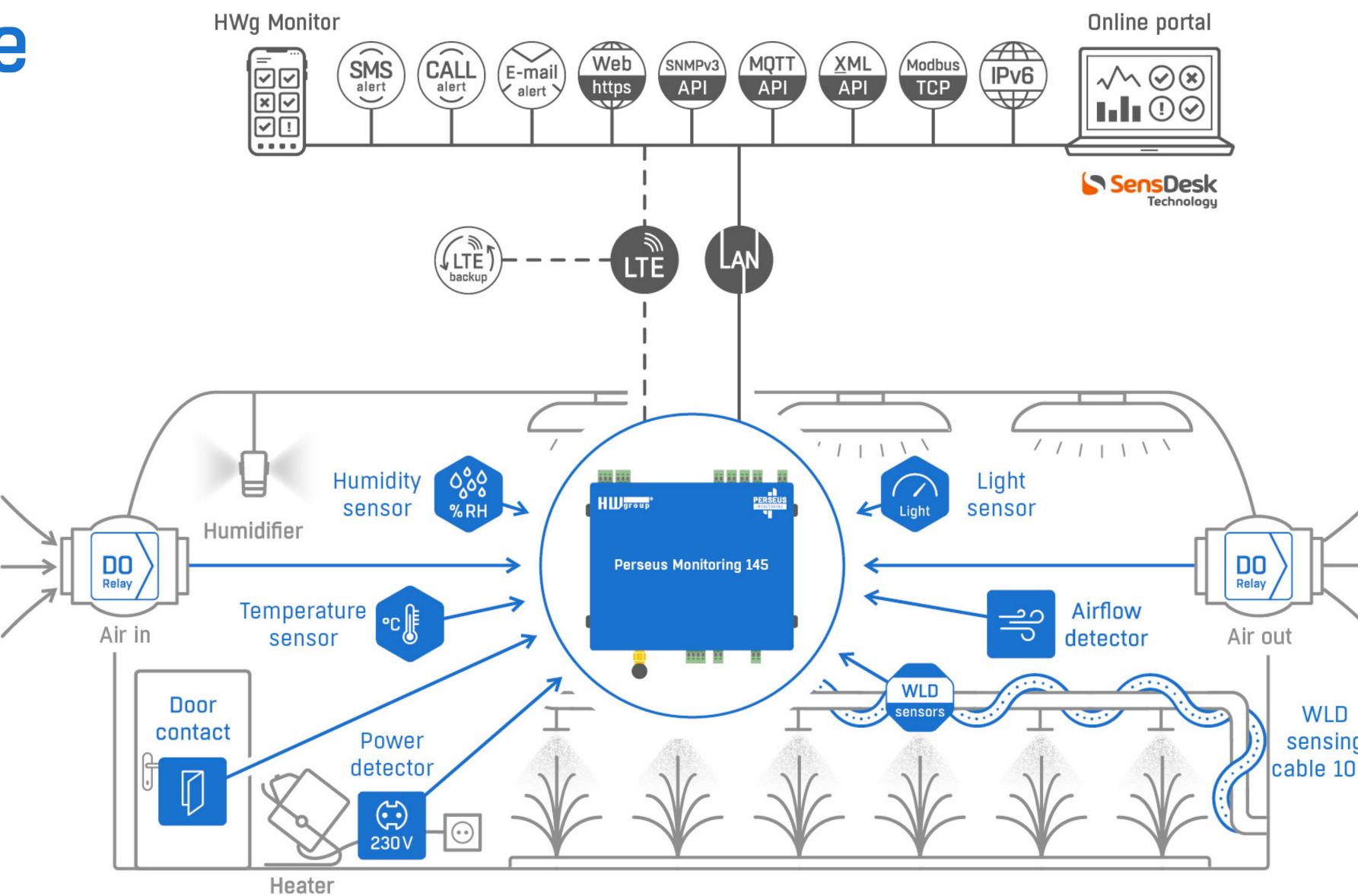




# Agriculture

- Internal memory
- Data collection software
- Online portal
- Several protocol types
- Alarm escalation options











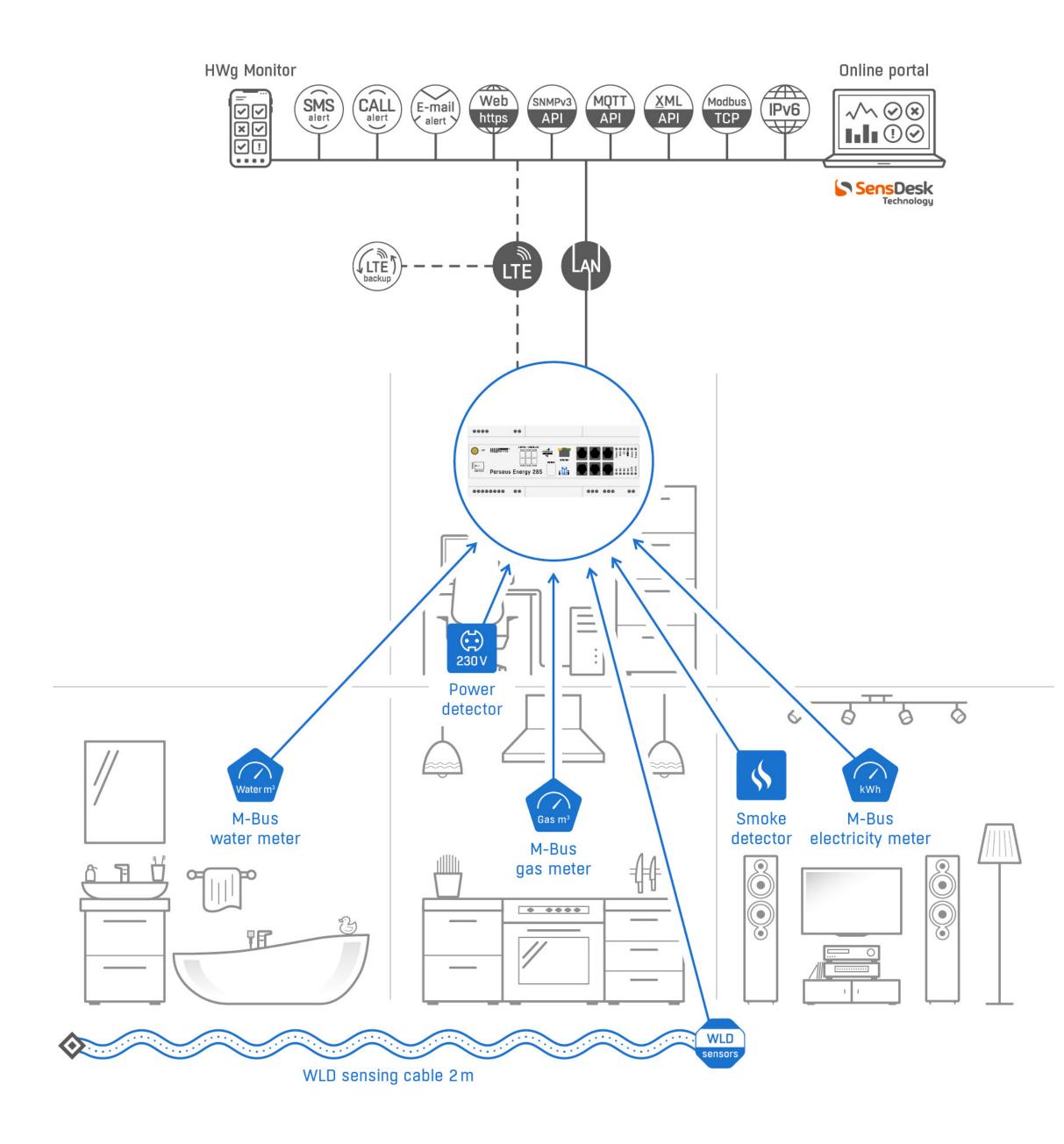




## **Energy consumption**

- Data are always precise, no need to involve human labor
- Access to data, including history
- One-off purchase only, no hidden fees / recurring costs
- Multiple protocols
- 3<sup>rd</sup> party sensors and meters



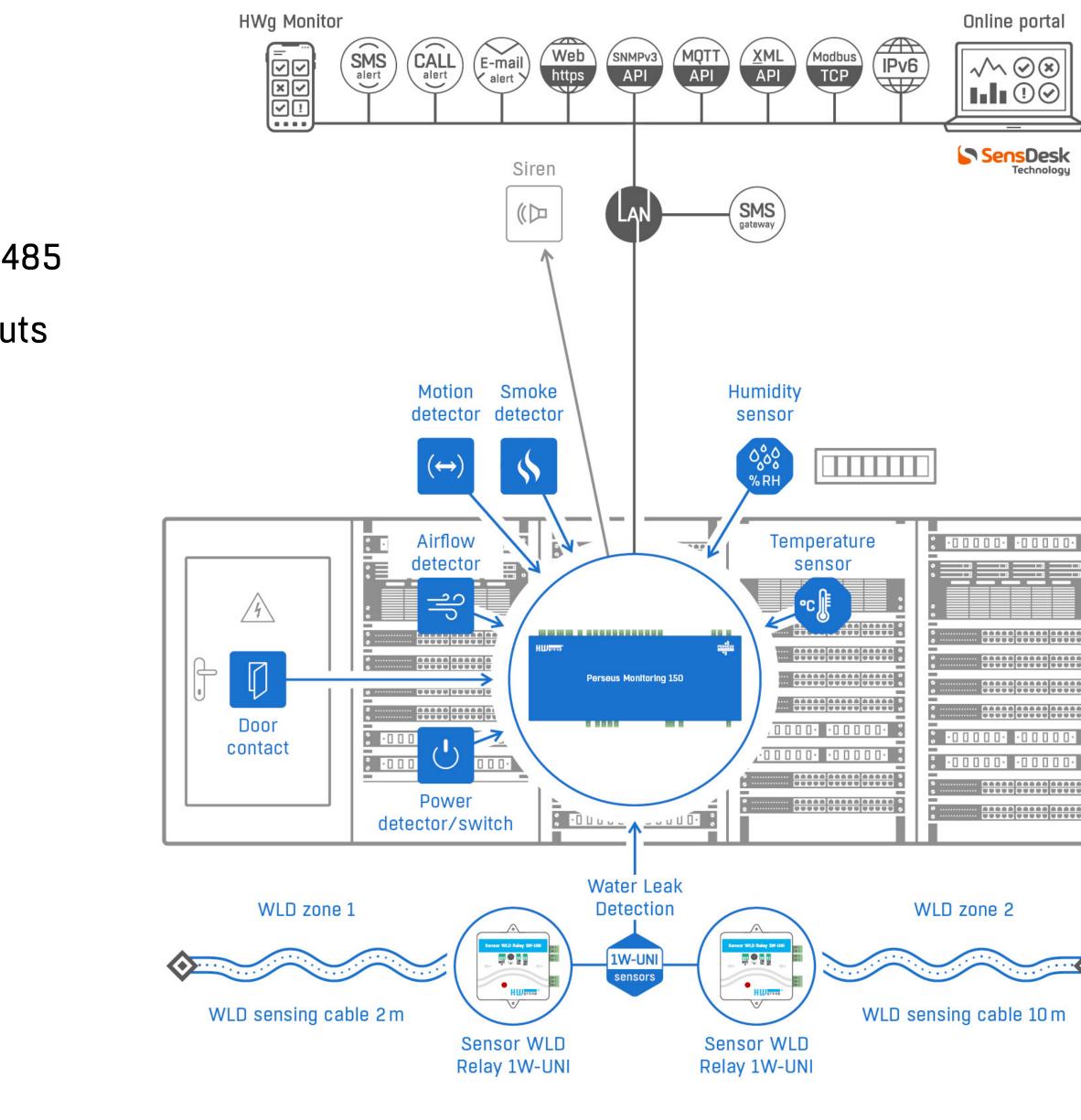




### Datacenters

- Temperature/humidity sensors with the 1-Wire bus or RS-485
- Digital inputs, including for 3<sup>rd</sup> party detectors, digital outputs
- Water sensing cable
- Communication using SNMP, MQTT
- Alarms via SMS, email, SNMP trap, relay activation





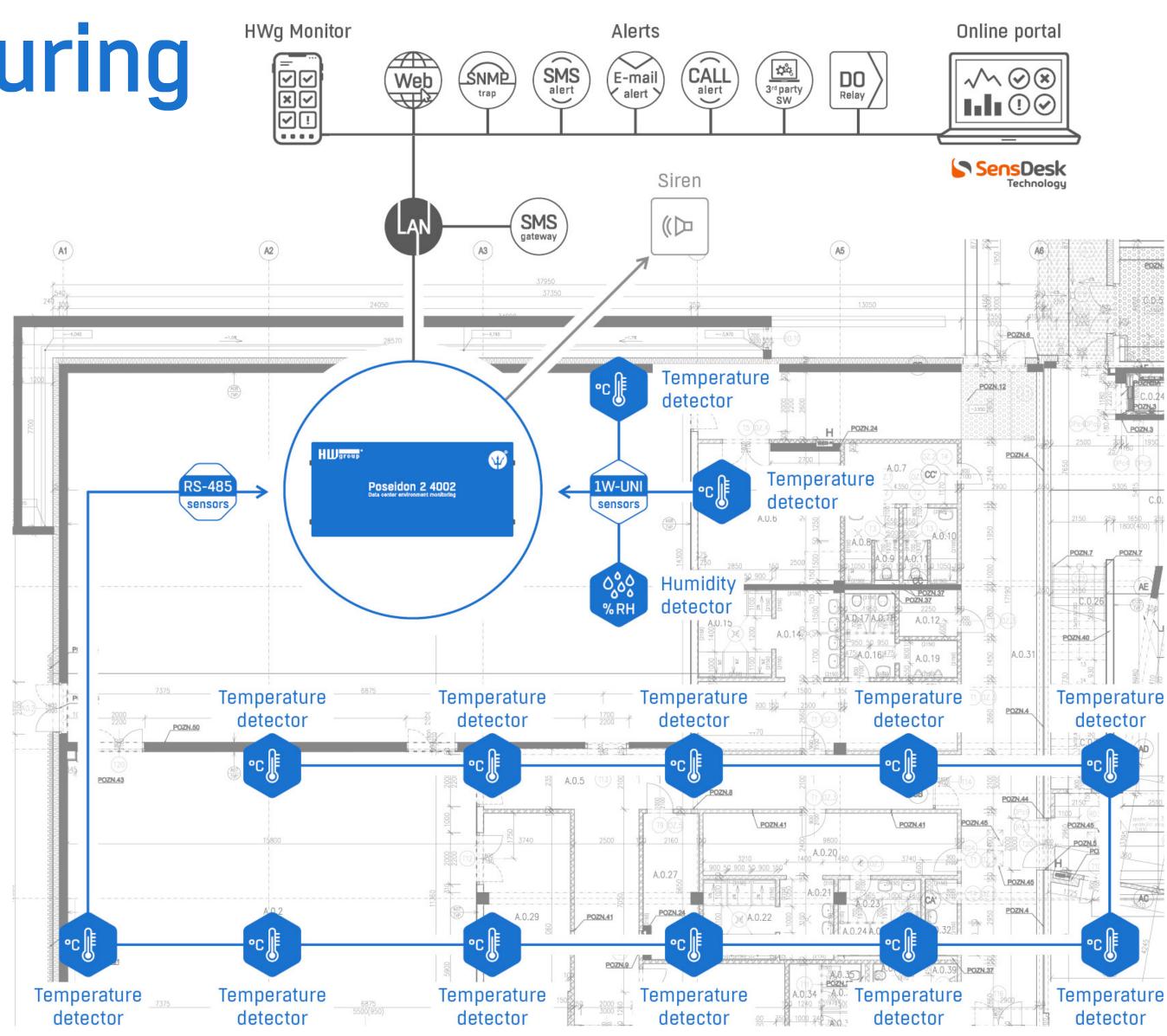






# Industry & manufacturing

- High scalability of sensors (temperature, construction, producer, costs)
- High reliability of data transmission
- Quick and easy fault detection
- Remote access to monitoring data and alerts

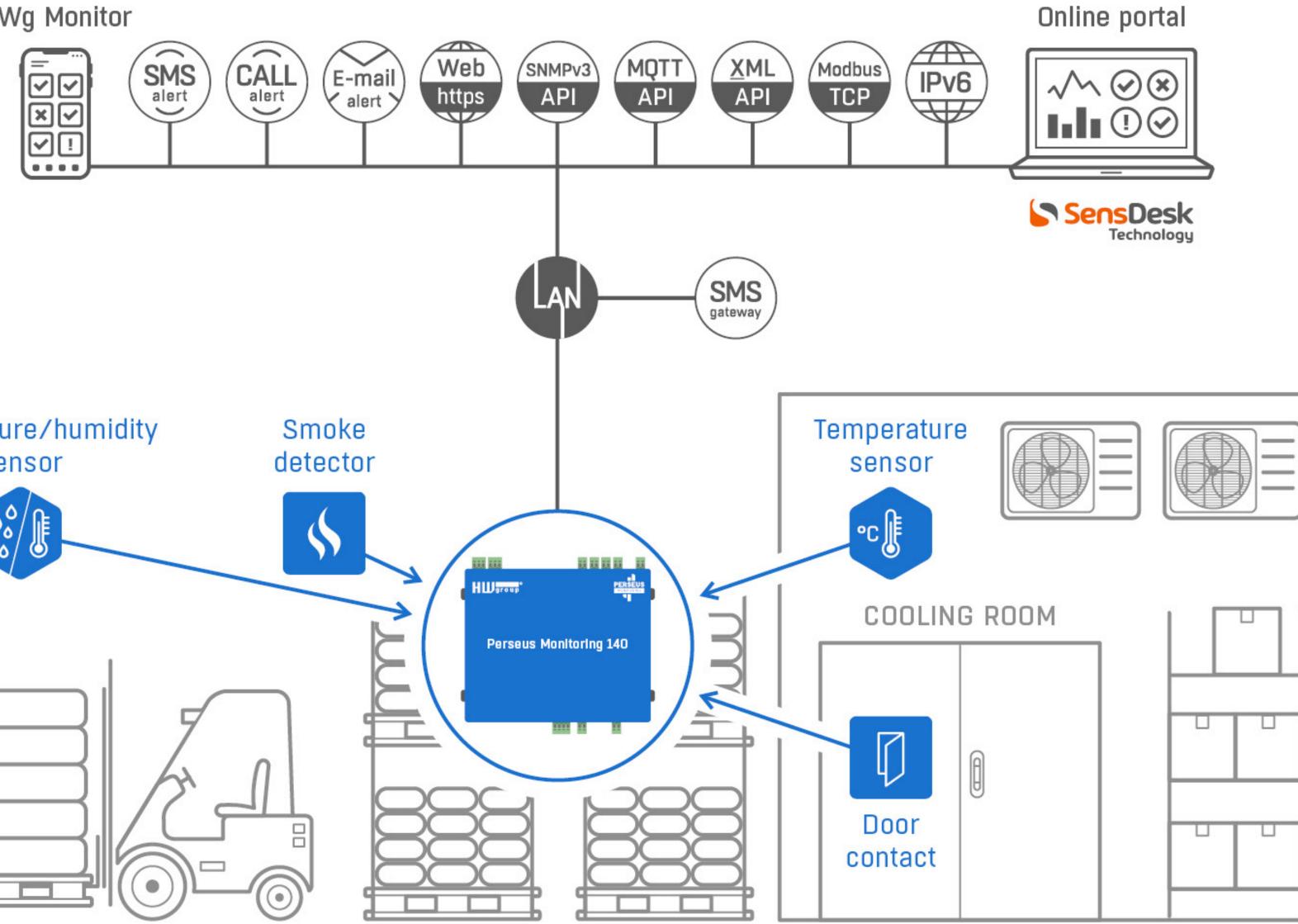


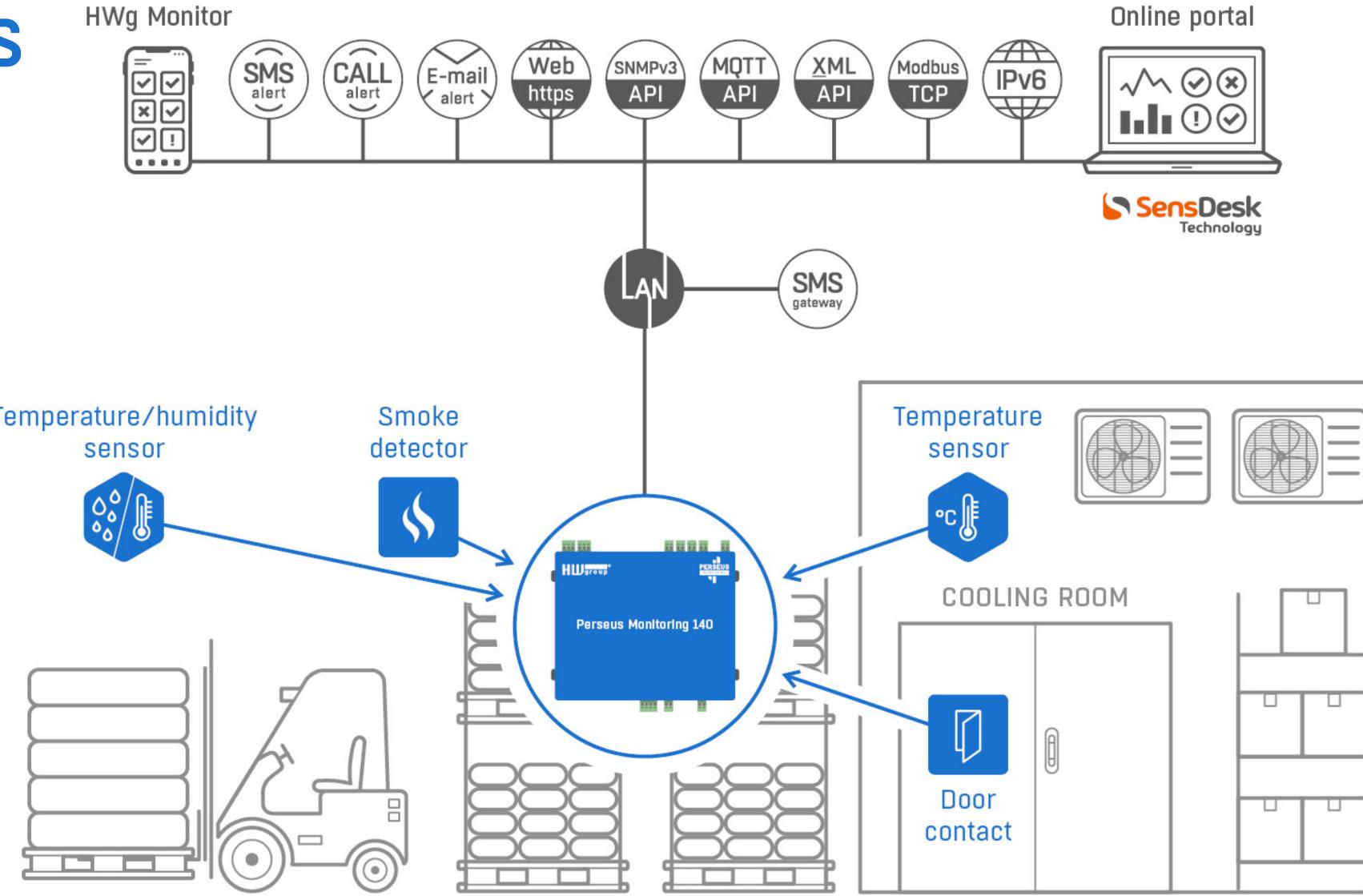


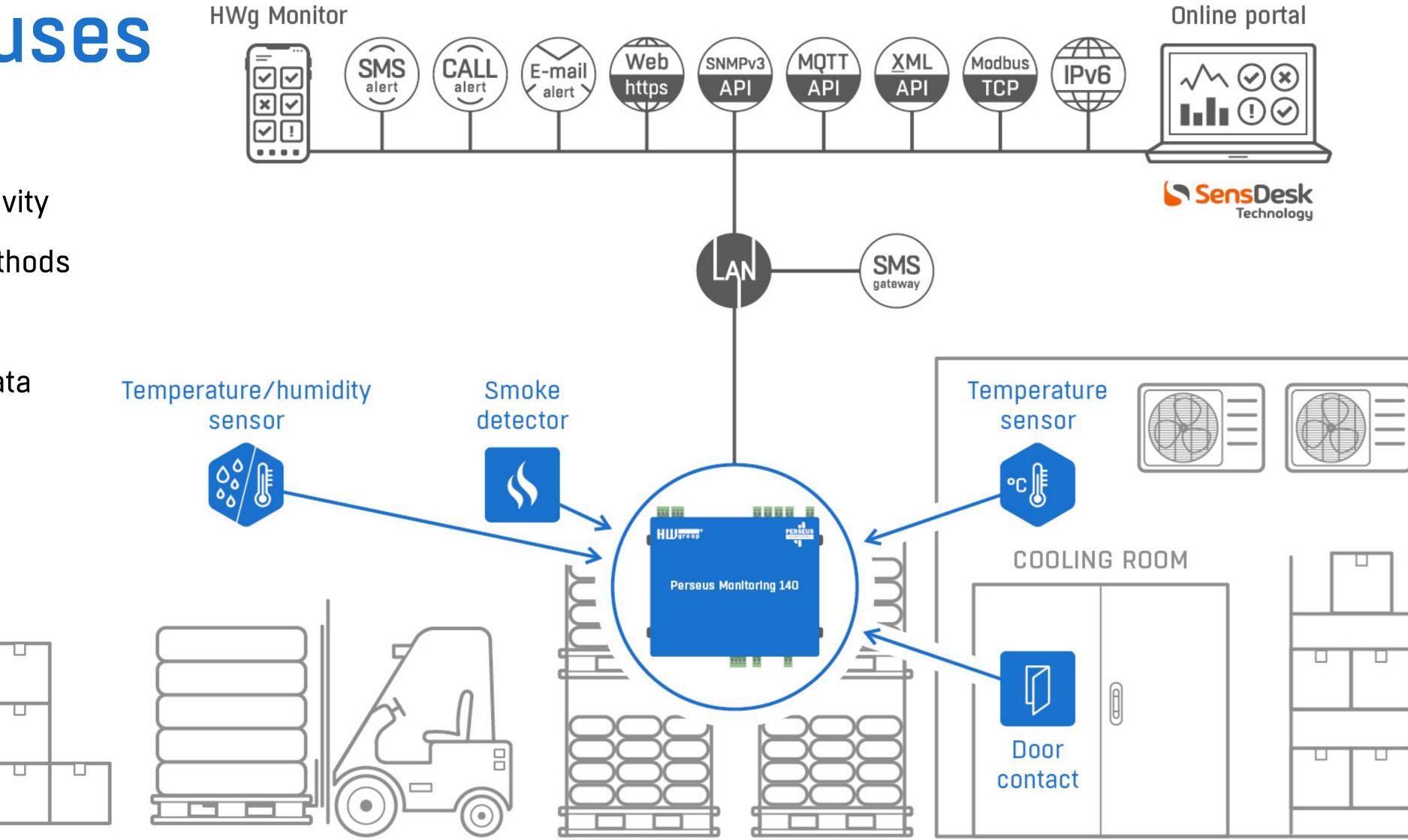


### Warehouses

- LAN or LTE connectivity
- Several alerting methods
- No recurring fees
- Online portal and data collection software







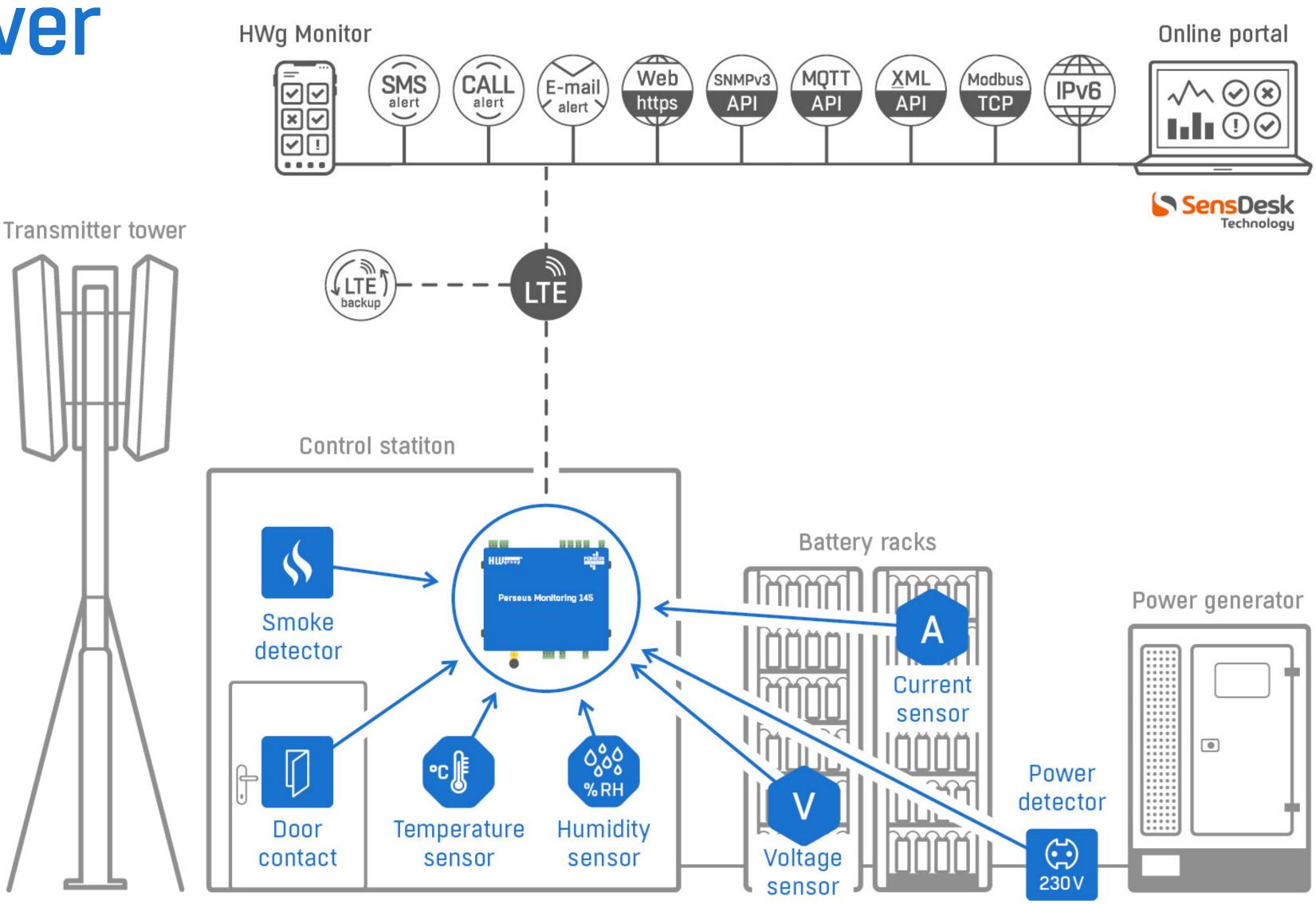






### **Base transceiver** station

- Multiple alarm types text message (SMS), email, dialing a number, activating a relay
- Logging of temperature and humidity, many other functions
- Motion detectors, door contacts
- Battery status monitoring, back-up power supply activation
- One-off purchase only, no hidden fees / recurring costs













# SensDesk Technology



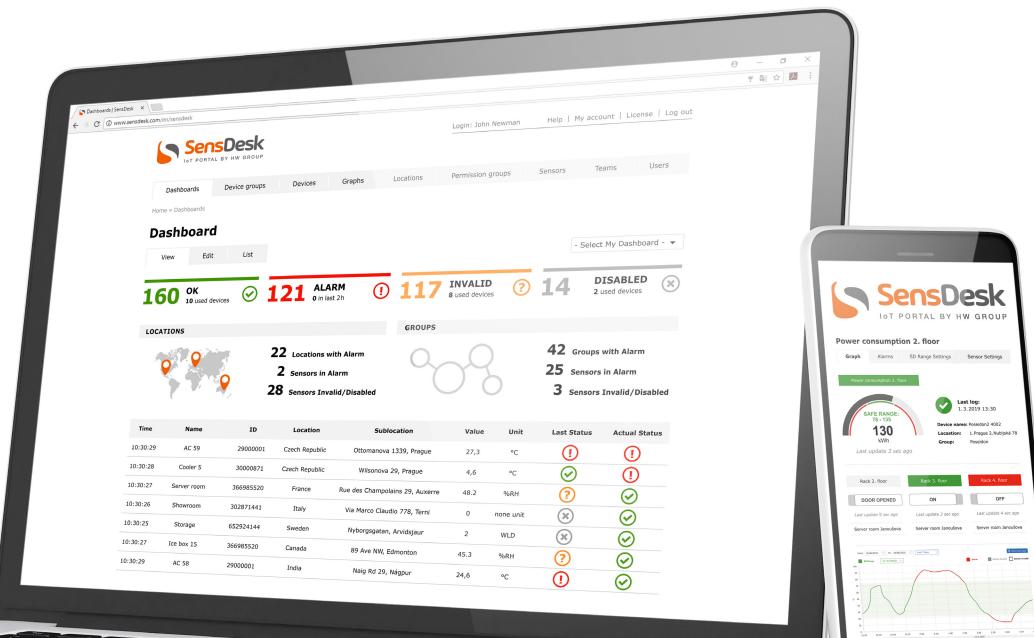
# SensDesk portal

You can do with or without the portal. But here is how it makes things easier for you.

- Ultimate scalability:
  - SensDesk.com end users and small projects
  - SensDesk PRO private and company installations
  - SensDesk DC for distributors and enterprise
- Easy topology and deployment
- Portal for everything:
  - Monitoring, reporting and analysis
  - Alarming and output control
  - Device management and setup
  - Mass operations and upgrades
- Connects to 3<sup>rd</sup> party systems









# SensDesk portal

#### IoT monitoring portal that you can resell.

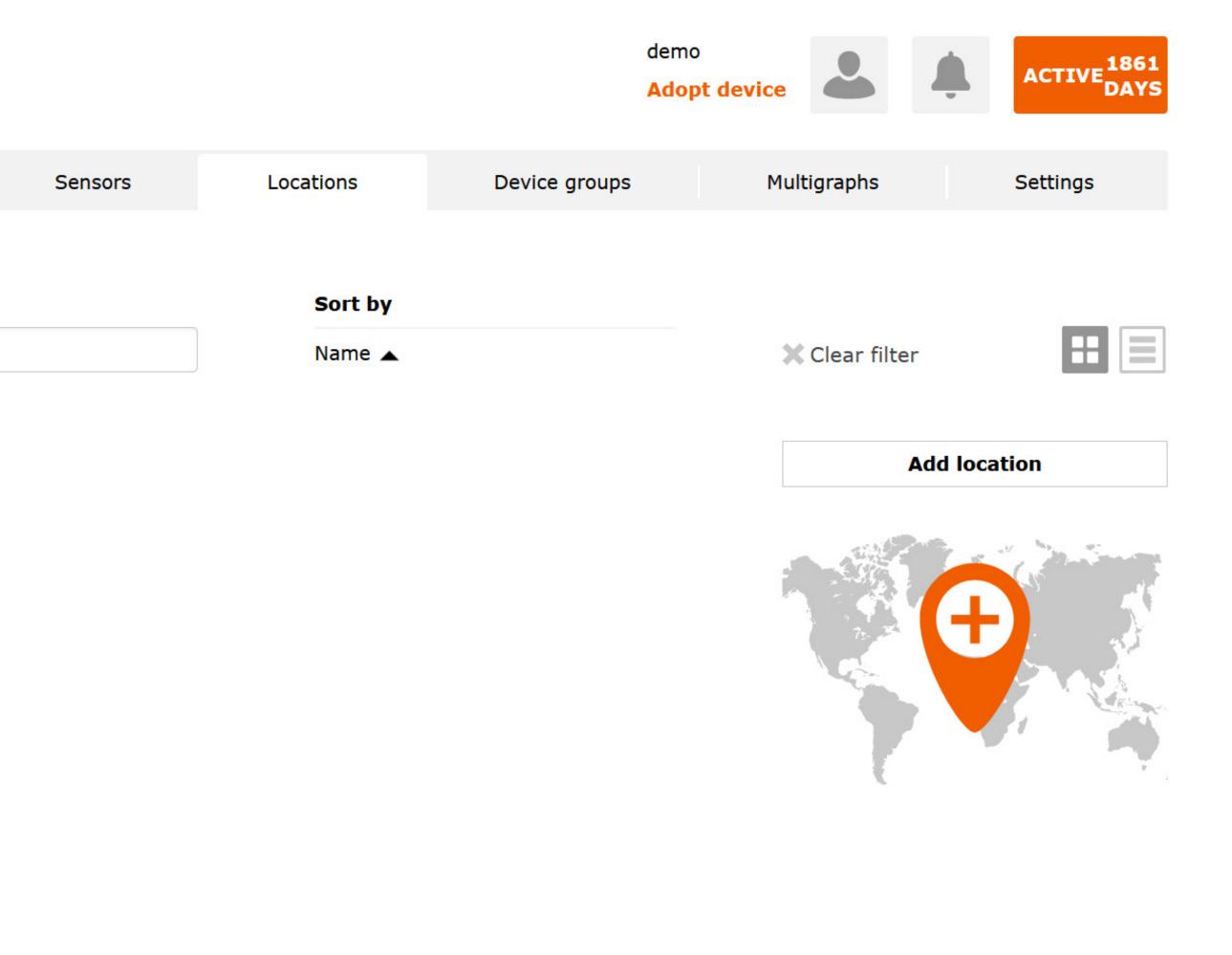
- Robust technology (SensDesk.com – over 50000 sensors)
- More than 10 years of development and testing
- Frequent upgrades and new features

Dashboards	Devices
Home	
	Name
Locations	
HWg Prague	
87 Sensors	-
83 🕢	
0 🕕	
0 😣	
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3 Sublocations	•
5 Devices + Manage Devic	es

SensDesk.com







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## SensDesk Technology based solutions





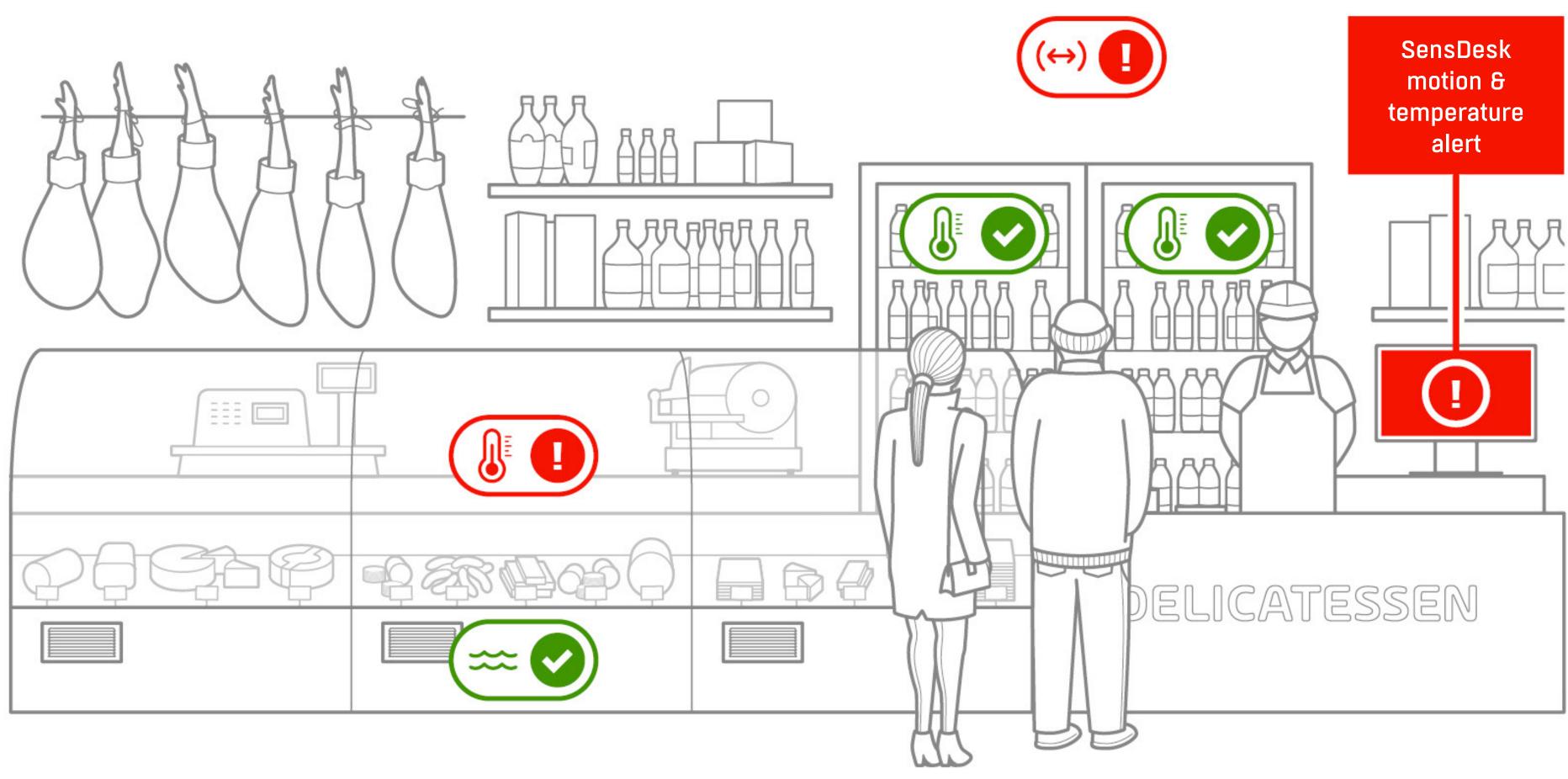


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### **Stores & retail**

### Requirements

- Temperature and humidity
- Water leaks and fire detection
- Motion detection
- Automatic reports
- Easy installation







Water leak detector

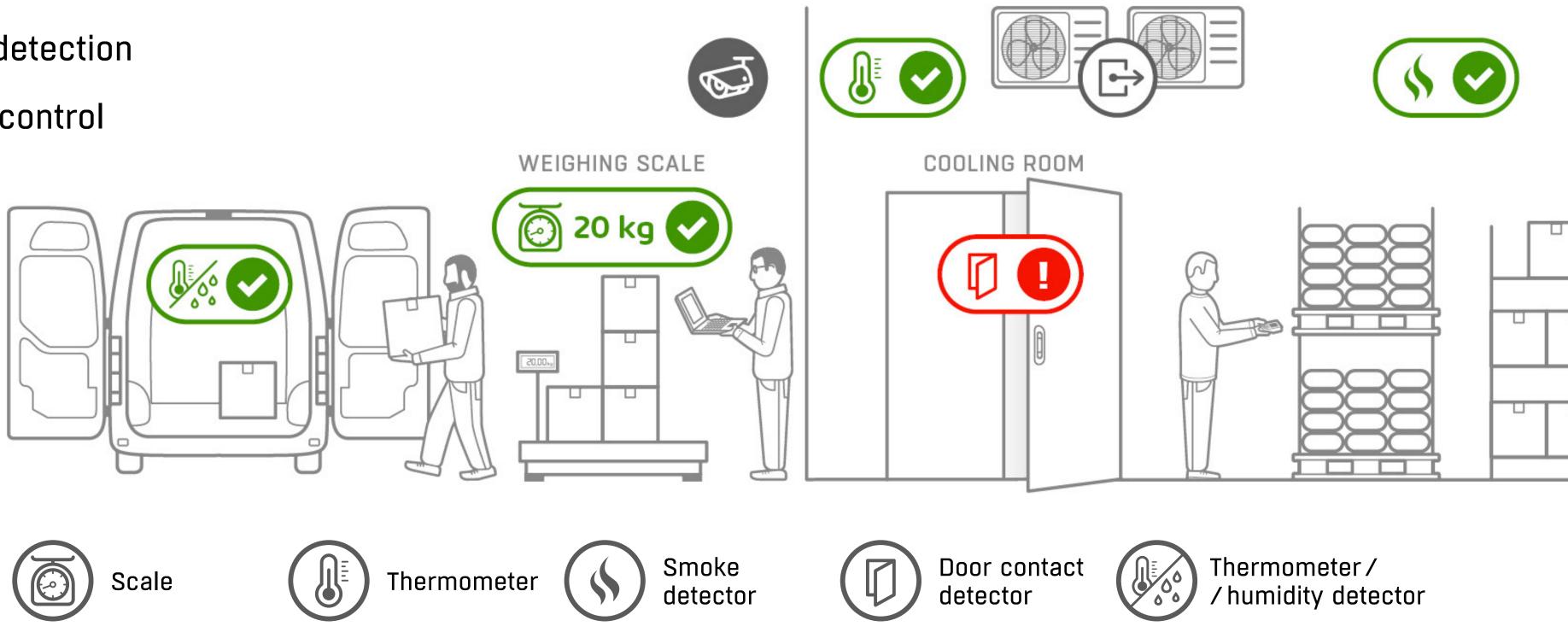




### Warehouses & storage rooms

Relay output

- Temperature and humidity
- Water leaks and fire detection
- Remote air condition control
- Intrusion detection
- Easy deployment



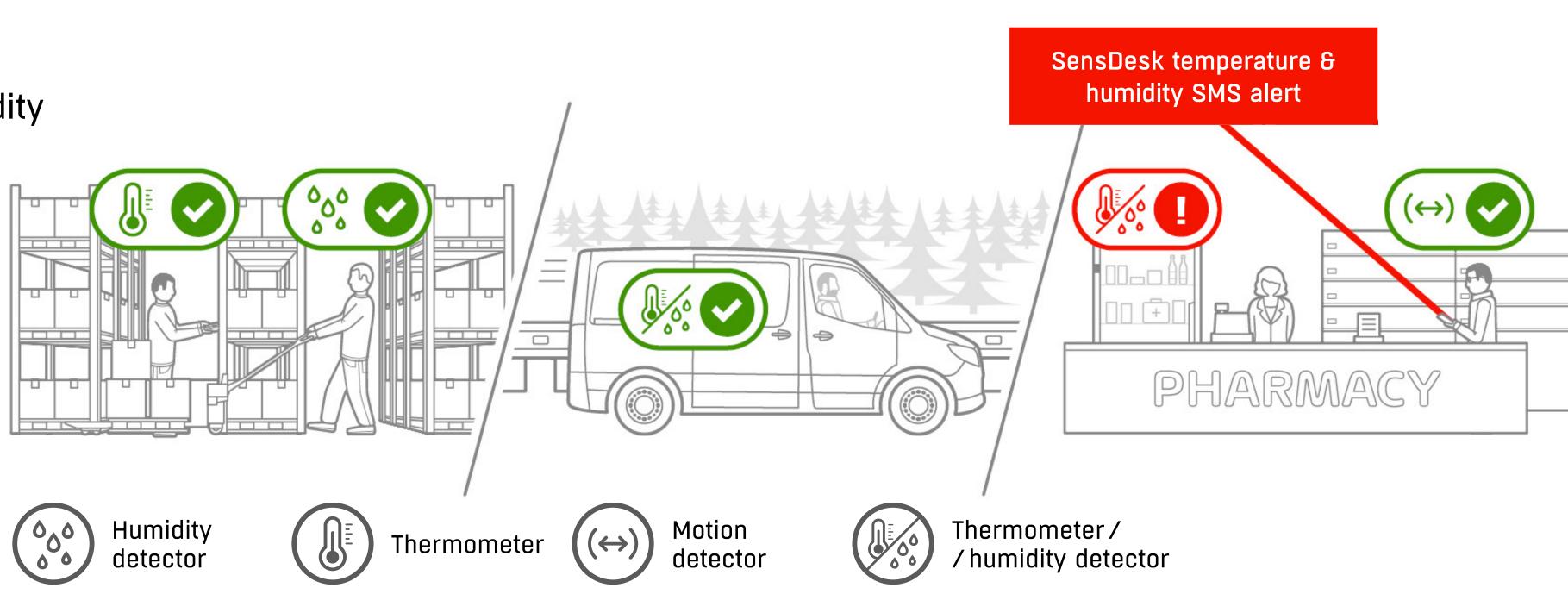






# Pharmacy & medical

- Temperature and humidity
- Precise flat sensors for fridges
- Wide temperature range (-200 °C)
- Easy installation and setup
- Multiple fridges and sites





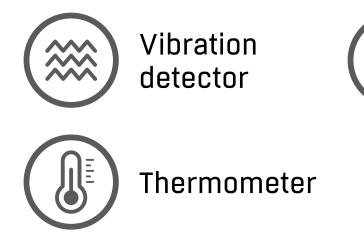


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# Schools & public buildings

- Complex IoT monitoring
- Hundreds of measuring points
- Detailed analysis of data, reports
- Several layers of alarming
- Access control solution available





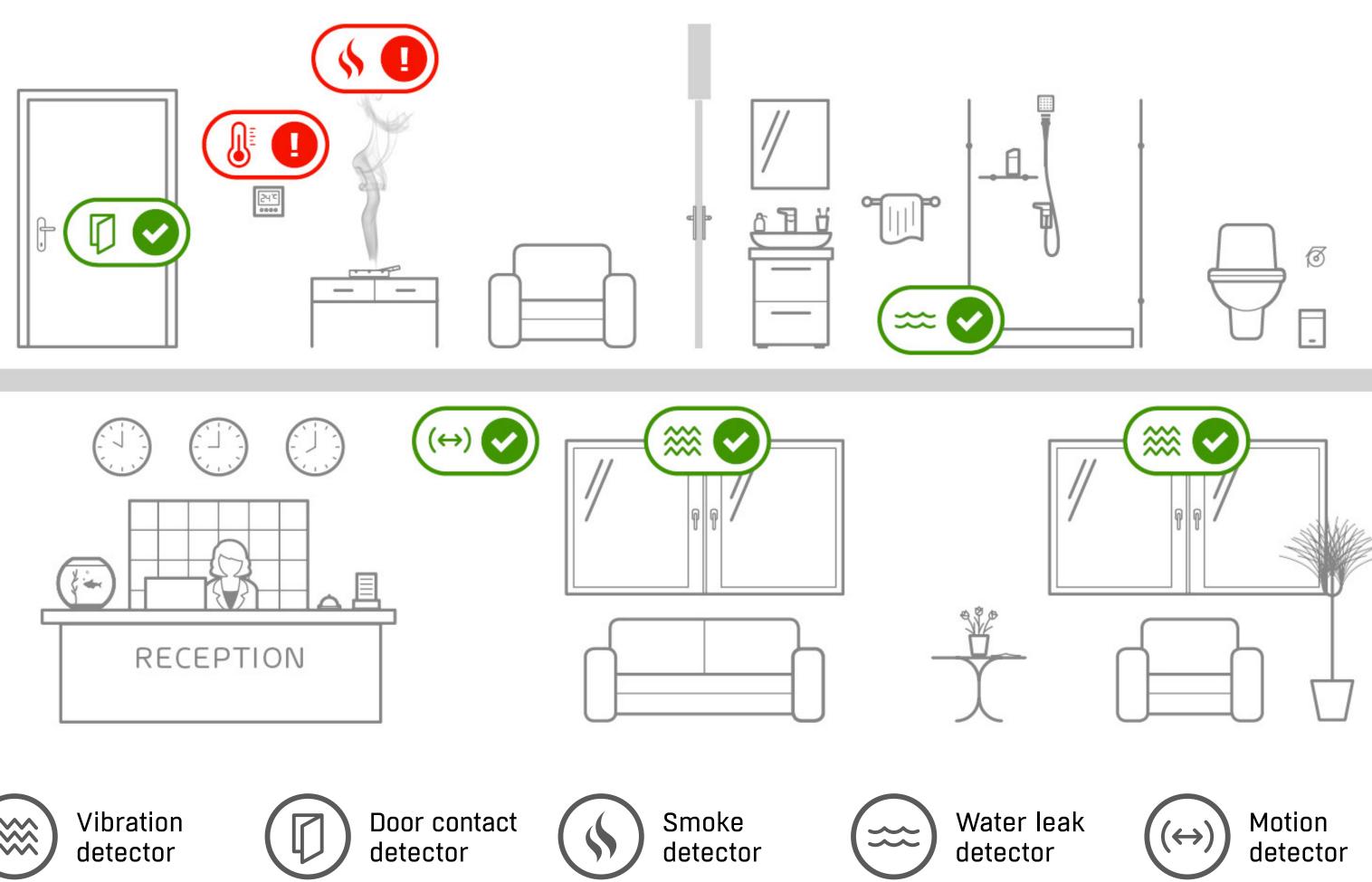


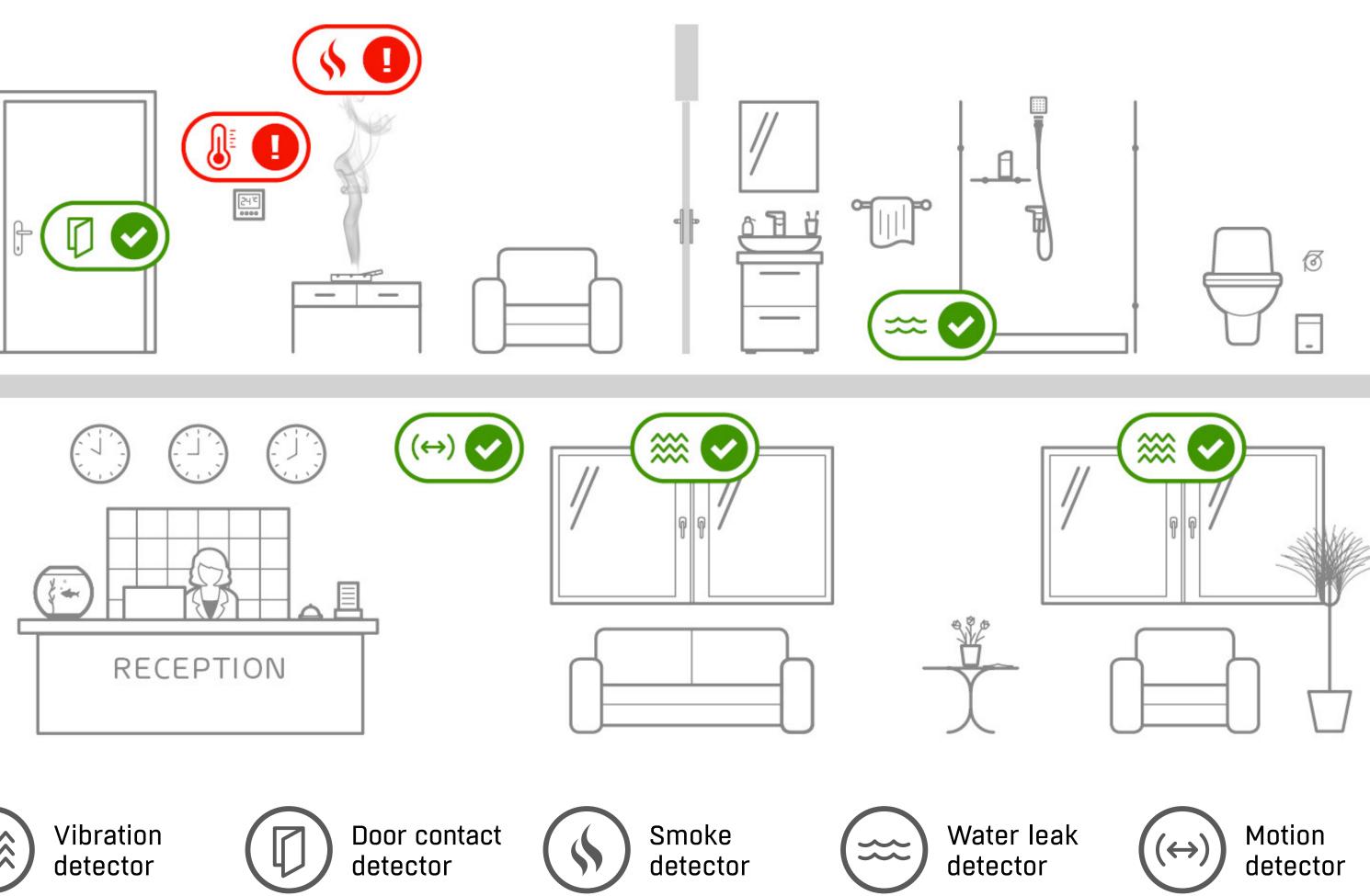


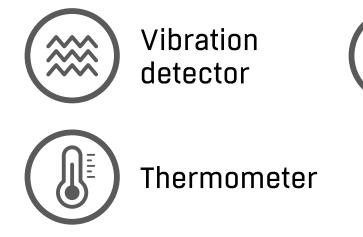


# Hotels & house rentals

- Complex IoT monitoring
- Detailed analysis of data, reports
- Several layers of alarming
- Access control solution available
- Billing and consumption data





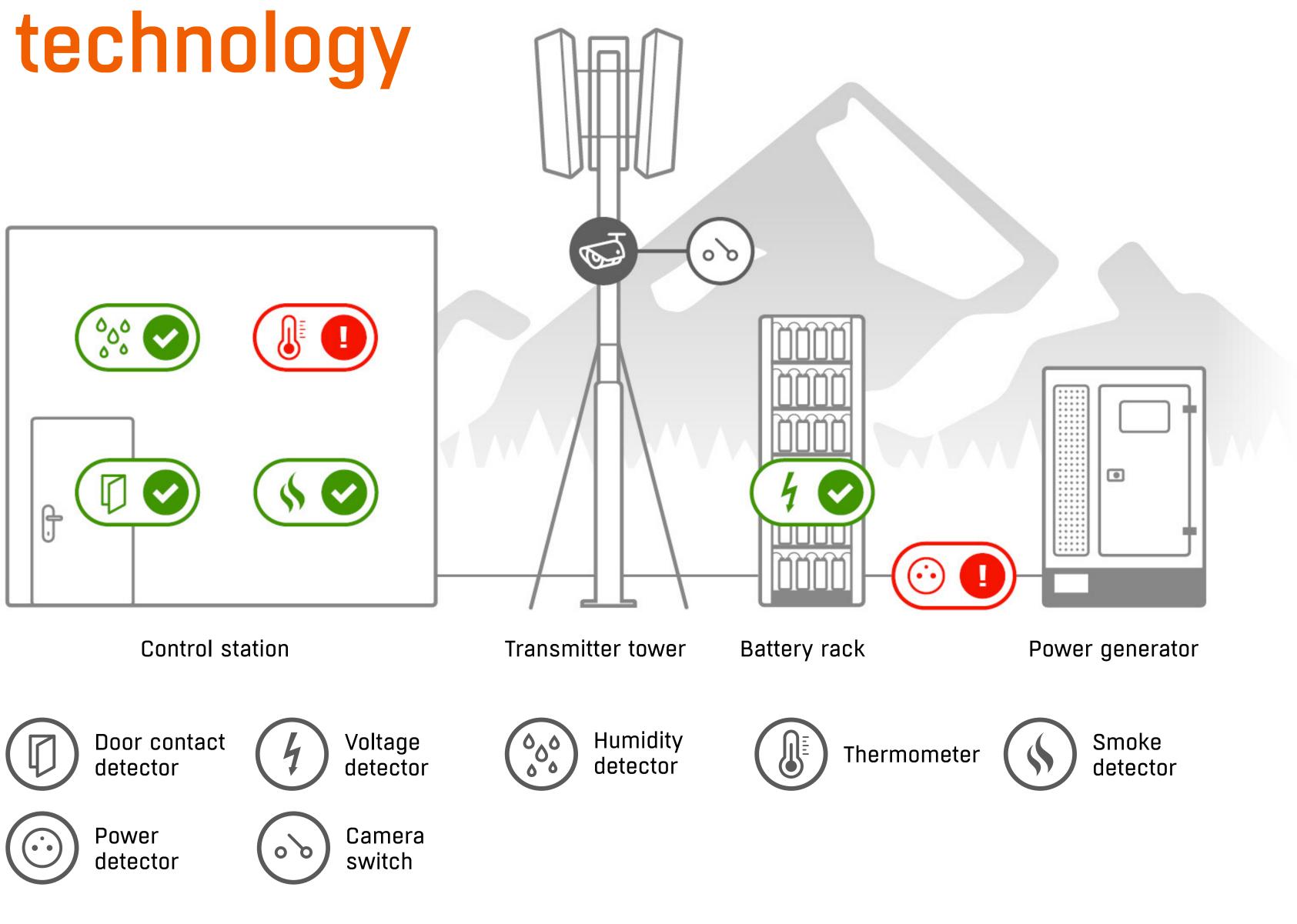


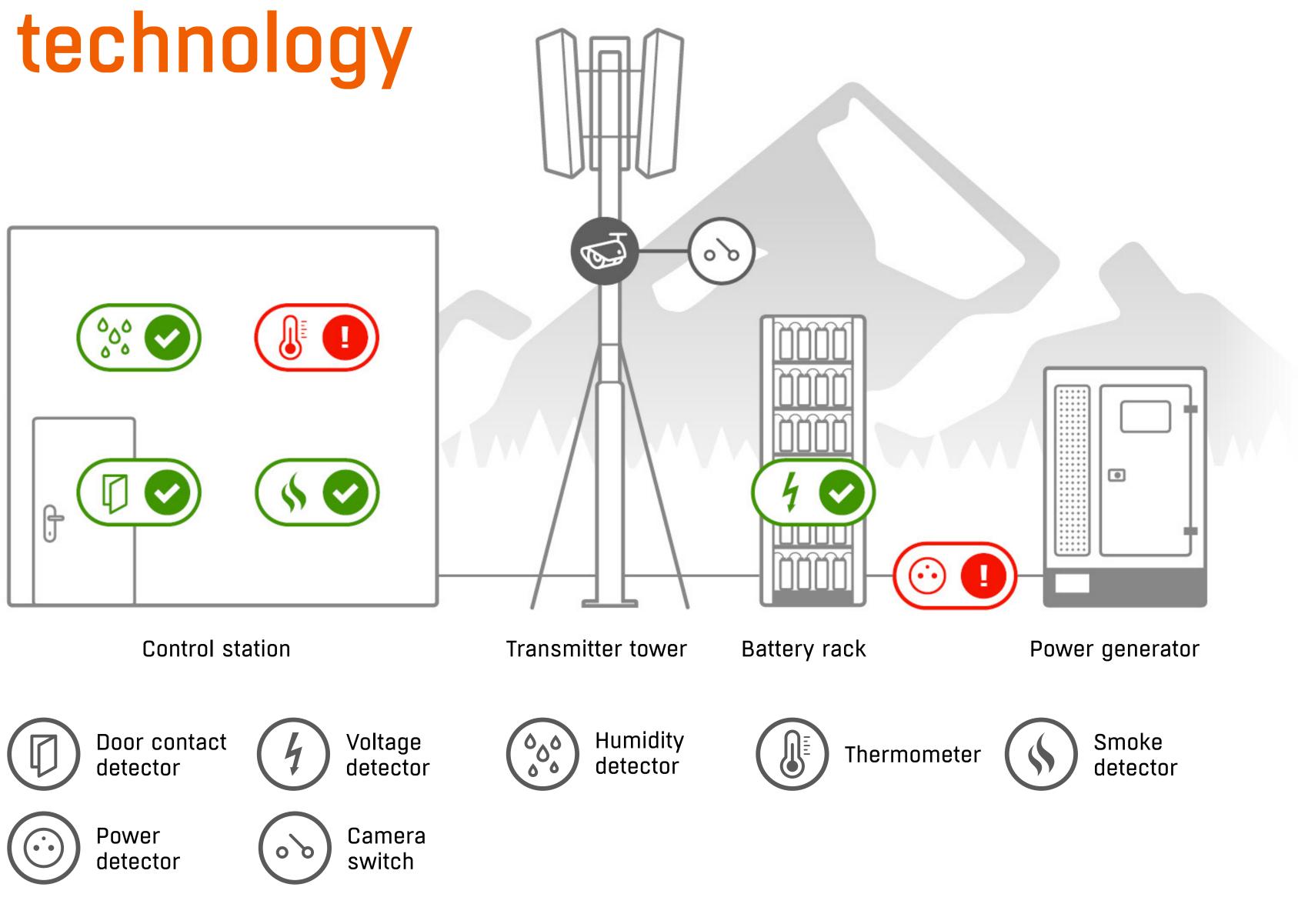




## **BTS stations & technology**

- Complex remote monitoring
- Hundreds of measuring points
- Detailed analysis of data, reports
- Several layers of alarming
- User levels and management
- Output data to other systems

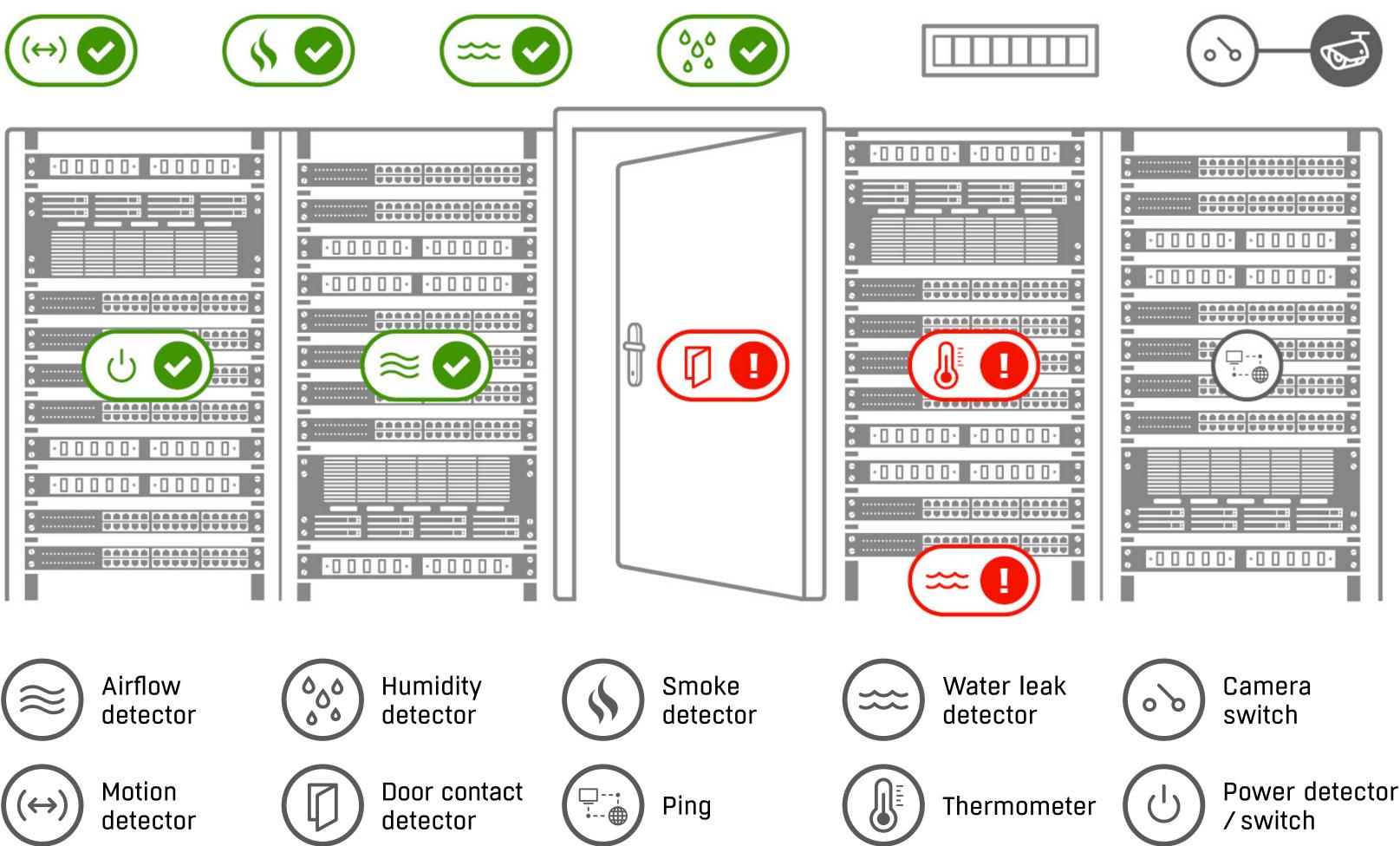


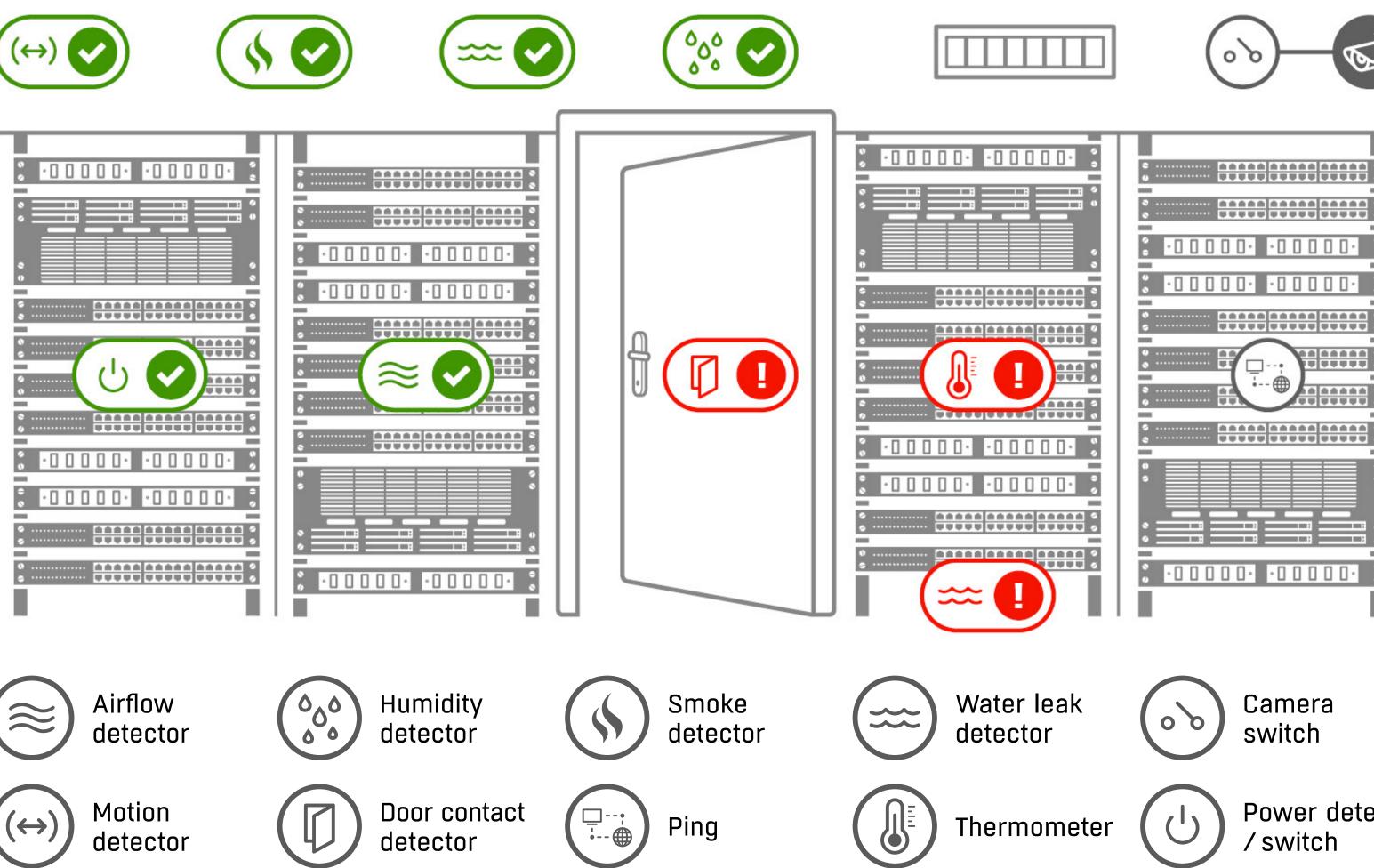


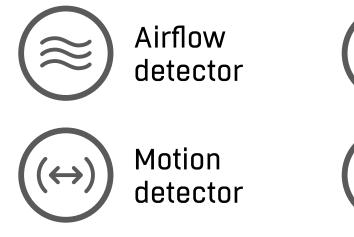


### Data centers & server rooms

- Temperature and humidity
- Water leaks and fire detection
- Motion detection
- Access control
- SNMP v3
- Technology can be retrofitted













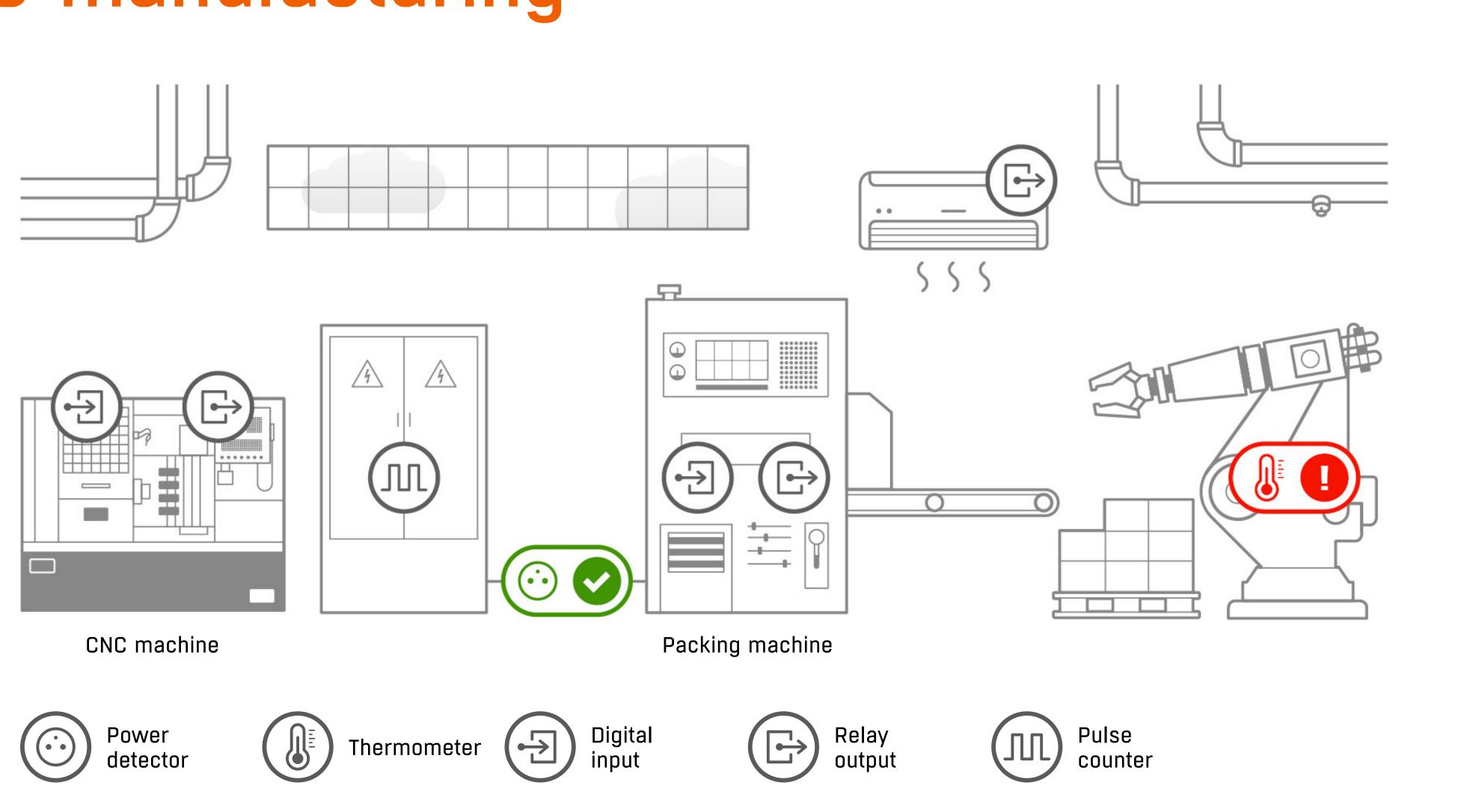


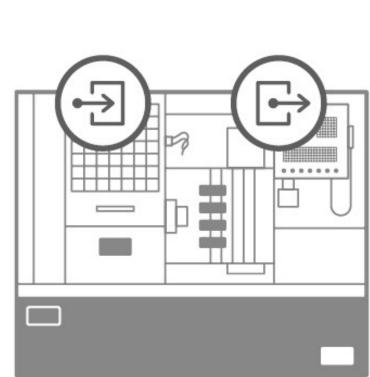


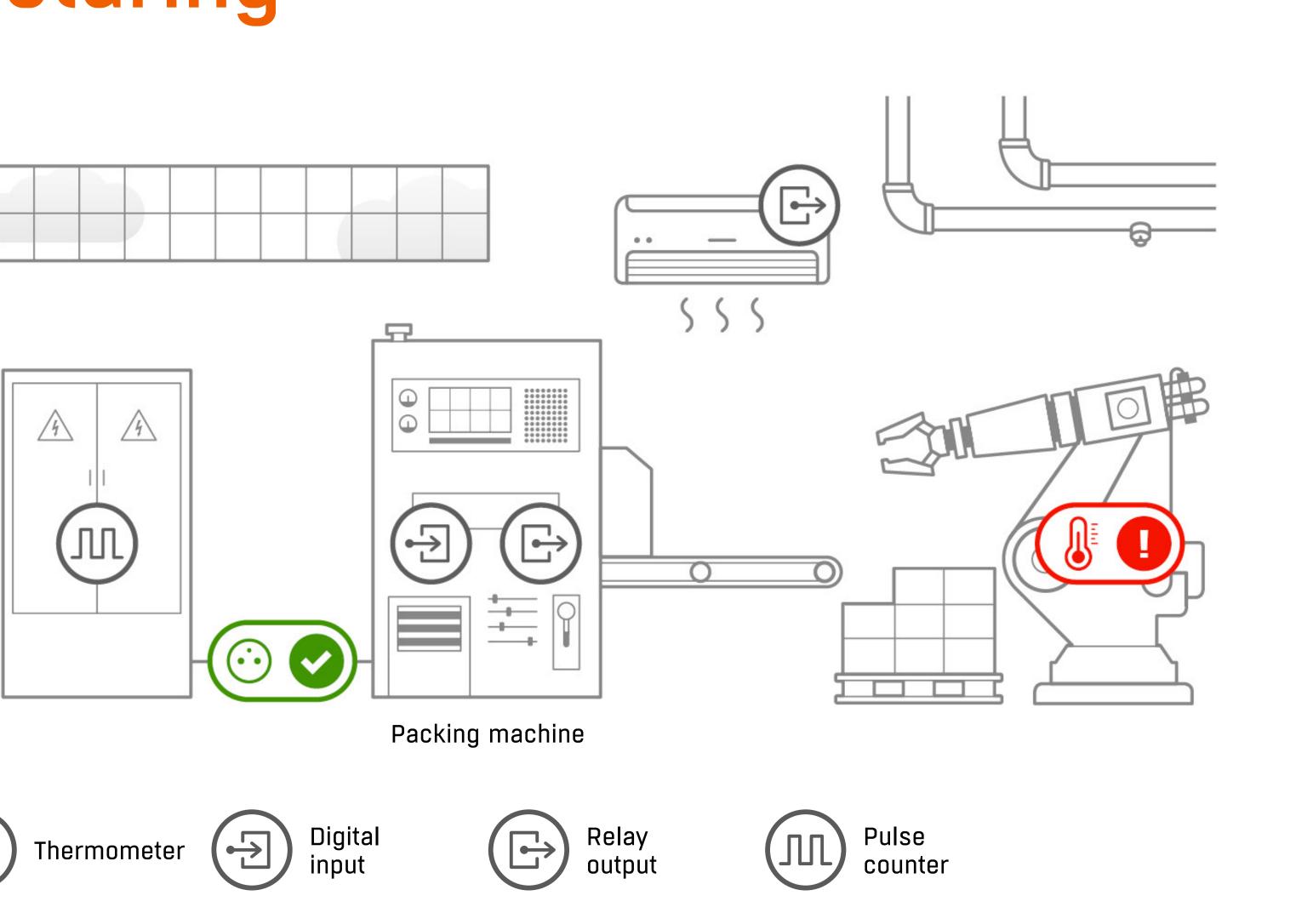
# Industry & manufacturing

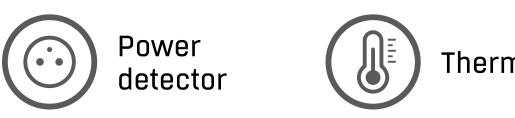
#### Requirements

- Industrial I/O and **RS-232**
- Pulse counters
- Motion detection
- Industrial grade devices
- Connectivity to 3<sup>rd</sup> party systems







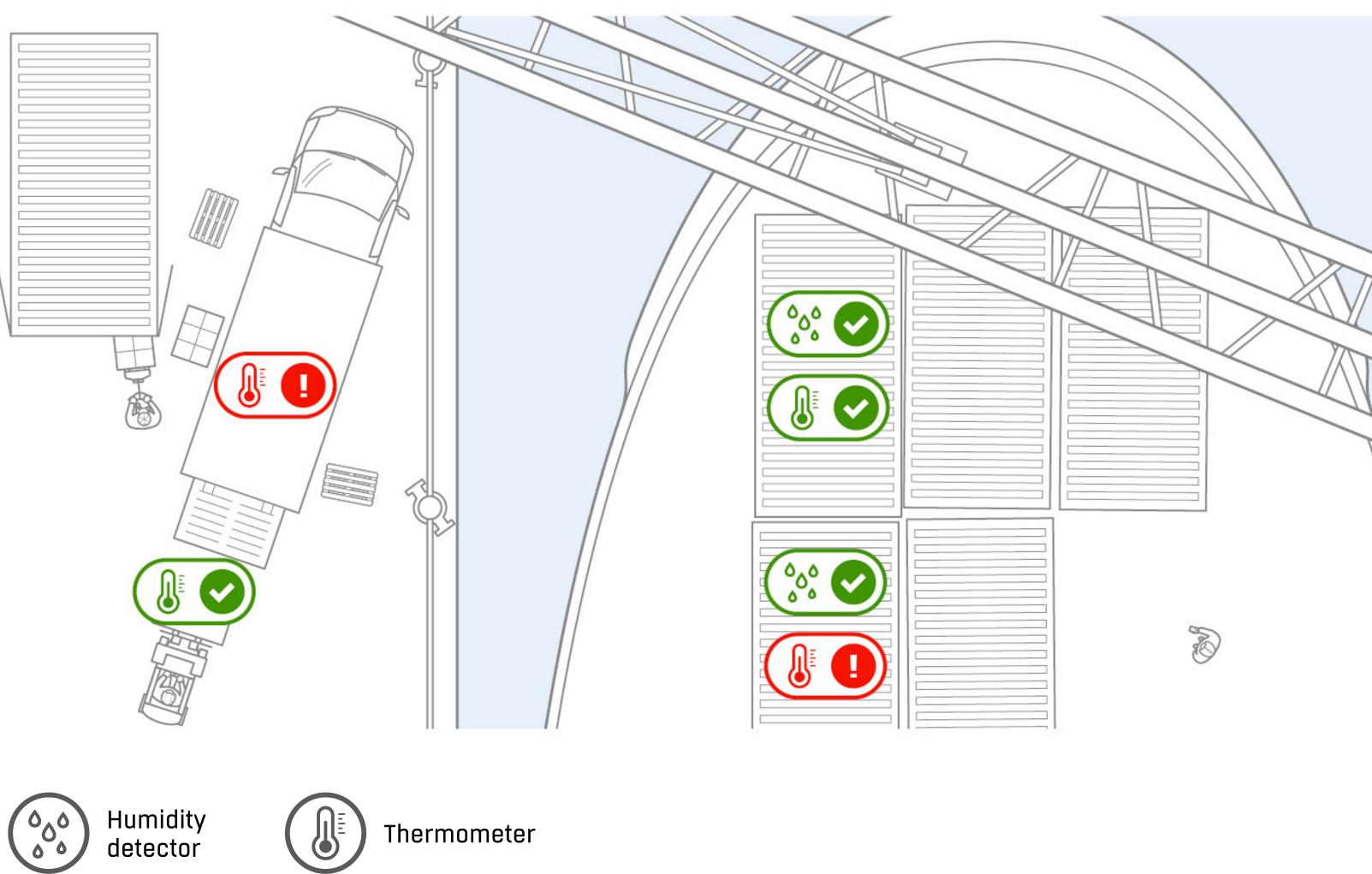




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# Logistics & transportation

- Temperature and humidity
- Water leaks and fire detection
- Intrusion
- Automatic reports
- Battery backup
- LTE or NB-IoT connectivity









### **Customer references**

For the last 22 years we were lucky enough to provide services to the following companies. We would be thrilled if your customers were next.









# Thanks for attention

www.hw-group.com

